

**Sealed Quotation for Implementation of Email Security &
Data Loss Prevention (DLP) Solution**

1. INTRODUCTION: The Nainital Bank Limited (“the Bank”) invites **sealed quotations** from eligible, reputed, and experienced vendors for the **implementation of an advanced Email Security and Data Loss Prevention (DLP) solution for one year**. The solution should enhance the Bank’s security posture by protecting against modern email-borne threats and preventing sensitive data leakage.

This Request for Quotation (RFQ) outlines the scope of work, eligibility criteria, submission guidelines and terms & conditions governing this engagement.

2. OBJECTIVE: The objective of this engagement is to **implement and strengthen The Nainital Bank’s Email Security and Data Loss Prevention (DLP) posture** by deploying an enterprise-grade email security solution capable of:

- Preventing **phishing attacks**
- Detecting and blocking **malware and ransomware**
- Mitigating **Business Email Compromise (BEC)**
- Protecting against **impersonation and spoofing attacks**
- Handling **zero-day threats**
- Preventing **sensitive data leakage** via email channels
- Supporting compliance and regulatory requirements applicable to Indian banks

3. SCOPE OF WORK: The selected vendor shall be responsible for the following:

3.1 Solution Deployment

- Supply, Install, Configure, and commission the Email Security and DLP solution for 500 Email Accounts.
- Integration with the Bank’s existing G-Suite e-mail infrastructure.
- Configuration of security policies for phishing, malware, BEC, impersonation, and DLP.

3.2 Security Capabilities

The proposed solution should include, but not be limited to:

- Advanced Threat Protection (ATP)
- Anti-phishing and anti-spoofing mechanisms
- AI/ML-based detection of BEC and impersonation attacks
- Zero-day threat detection
- URL and attachment sandboxing
- Data Loss Prevention with predefined and customizable policies
- Reporting, dashboards, and audit logs

3.3 Integration & Support

- Integration with existing SOC / SIEM solutions, if required
- Knowledge transfer and basic training to Bank’s IT/Security team
- Post-deployment support during stabilization period

* Refer to the Annexure I for the detailed scope of work

4. ELIGIBILITY CRITERIA

Sr	Eligibility Criteria	Support Documents to be submitted
1	The vendor should be Company/Firm/ Organization registered in India	Certificate of Incorporation & Commencement of Business (whichever applicable) should be submitted
2	The vendor should not be banned/blacklisted/ debarred by any Bank/PSU/GOI Department/Indian Financial Institute	An undertaking letter to be enclosed by vendor
3	Vendor Should have Email Security and/or DLP solutions for at least two Banks in last 4 years (other than cooperative banks)	Copy of purchase order and Client certificate.
4	Vendor should have minimum 4 years of experience in Information Security solutions such as Email Security, DLP, SOC integrations, Threat Protection	Copy of relevant certificate/ purchase order and Client certificate.

5. TECHNICAL PRESENTATION/POC

Bank may choose to provide technical representation/POC from the applied bidders.

6. COMMERCIAL FORMAT

- Vendors must submit their commercial quote strictly as per **Annexure II (Commercial Format)**.
- Prices should be quoted in **Indian Rupees (INR)**.
- All applicable taxes, duties, and levies must be clearly mentioned.
- Any deviation from the prescribed format may lead to rejection.

7. FREQUENCY AND CONTRACT DURATION

- The engagement is for **one-time implementation** of the Email Security and DLP solution.
- The Bank may, at its sole discretion:
 - Extend the contract for **support services**
 - Renew **licenses/subscriptions**
 - Engage the vendor for **managed security services**

Such extensions shall be governed by mutually agreed commercial and contractual terms.

8. SUBMISSION GUIDELINES

8.1 Mode of Submission

- The quotation must be submitted in a **sealed envelope**.
- Super scribe the envelope as: **“Sealed Quotation for Implementation of Email Security & DLP Solution”**

8.2 Last Date & Time of Submission (through courier / by hand)

- **Last Date:** 12th Mar 2026 5:00 PM
- Quotations received after the due date will not be considered.

8.3 Submission Address

Chief Information Security Officer
 Information Security Cell
 The Nainital Bank Limited
 Railway Bazar, Haldwani
 District Nainital, Uttarakhand – 263139

9. CLARIFICATIONS

For any clarification related to this RFQ, bidders may contact: **Mr. Sumit Shrivastava** +91 7055101027, e-mail: isc@nainitalbank.co.in

10. EVALUATION CRITERIA

The Bank will evaluate quotations based on:

- Compliance with eligibility criteria
- Technical suitability of the proposed solution
- Experience and credentials of the vendor
- Commercial competitiveness
- Overall value proposition

The Bank's decision shall be final and binding.

11. RIGHT TO ACCEPT / REJECT

The Bank reserves the **absolute and unconditional right** to:

- Accept or reject any or all quotations
- Cancel the RFQ process at any stage
- Reject responses not conforming to the Bank's requirements

No correspondence shall be entertained by the Bank in this regard.

12. CONFIDENTIALITY

All information shared by the Bank as part of this RFQ shall be treated as **confidential** and shall not be disclosed to any third party without prior written consent from the Bank.

13. GOVERNING LAW & JURISDICTION

This RFQ and any engagement arising thereof shall be governed by the **laws of India**, and the jurisdiction for all disputes shall be in Nainital, Uttarakhand.